



DIANA M. BONTÁ, R.N., Dr. P.H.  
Director

State of California—Health and Human Services Agency  
**Department of Health Services**



GRAY DAVIS  
Governor

March 11, 2003

Dear Interested Parties:

**CENTRAL VALLEY COUNTIES TWO-PLAN MODEL COMMERCIAL PLAN REQUEST FOR PROPOSAL (RFP) 02-25804 ADMINISTRATIVE BULLETIN 6, ADDENDUM 2.**

Enclosed you will find Administrative Bulletin 6, Addendum Number 2 to the Request for Proposal (RFP) for the Central Valley Counties Two-Plan Model Commercial Plan. This addendum incorporates changes to the RFP that corrects or clarifies items as presented in the Proposer Comments/Questions and Responses released March 6, 2003. Within the text of the document, changes are highlighted to denote revisions.

General Clarification Regarding Knox-Keene License Exhibits

Please refer to the second paragraph on page 31 of the RFP (under Section L. Technical Proposal Requirements). The Knox-Keene license exhibits requested must reflect current operation and status of the health plan (Proposer). If the current Knox-Keene license exhibits that are available to the Proposer do not reflect current operation and status, Proposer shall create the exhibits in accordance with Title 28, California Code of Regulations, Section 1300.51(d) to reflect current operation and status of its organization.

Any changes made to the RFP are published as additional or replacement pages to the RFP. Because the RFP is available in hard copy and in an electronic version, two tables are included in this bulletin. The instructions for updating the hard copy version are for the replacement pages enclosed, which are double-sided.

In order to configure the RFP so that it accurately reflects the current requirements and considerations, add the new page or remove the existing page and insert the appropriate replacement page as indicated in the following table:

**HARDCOPY VERSION**

REMOVE EXISTING PAGES	ADD NEW/REPLACEMENT PAGES
RFP page 10.	RFP page 10. Section A. Purpose, Background and Description of Services, subsection 1.Purpose, first paragraph: Paragraph is amended to indicate the excluded zip codes in Kern county.

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[www.consumerenergycenter.org/flex/index.html](http://www.consumerenergycenter.org/flex/index.html)

<b>REMOVE EXISTING PAGES</b>	<b>ADD NEW/REPLACEMENT PAGES</b>
RFP page 11.	RFP page 11. No changes.
RFP page 14.	RFP page 14. Subparagraph i. Access and Availability, second paragraph: "pregnancy termination" is deleted from the list of covered services that may be accessed through local health departments and non-contracting providers.
RFP page 15.	RFP page 15. No changes.
RFP page 28.	RFP page 28. Item f.: Item is amended to add additional technical proposal requirement item that may be marked as confidential and Proprietary. (See amendment to pages 32 and 33.)
RFP page 29.	RFP page 29. No changes.
RFP pages 32 and 33.	RFP pages 32 and 33. Subsection 2. Financial Information, item b.: Item is amended to allow Proposers to mark these items as confidential and proprietary.  Submission of financial statements required by item 2.b.2) Exhibit GG-1-b is clarified.
RFP page 34.	RFP page 34. No changes, text moved from previous page.
RFP page 35.	RFP page 35. No changes, text moved from previous page.
RFP page 36.	RFP page 36. No changes, text moved from previous page.
RFP page 37.	RFP page 37. Item c.: Item is amended to remove Microsoft program Word from list of electronic media formats.
RFP page 38.	RFP page 38. Item c.: Item is amended to require the submission of GeoAccess (or similar computer program) generated maps.
RFP page 39.	RFP page 39. No changes, text moved from previous page.
RFP page 40.	RFP page 40. No changes, text moved from previous page.
RFP page 41.	RFP page 41. No changes, text moved from previous page.
RFP page 42.	RFP page 42. No changes, text moved from previous page.
RFP page 43.	RFP page 43. No changes, text moved from previous page.

<b>REMOVE EXISTING PAGES</b>	<b>ADD NEW/REPLACEMENT PAGES</b>
RFP page 44.	RFP page 44. No changes, text moved from previous page.
RFP page 45.	RFP page 45. No changes, text moved from previous page.
RFP page 58.	RFP page 58. Evaluation Criteria item 6. G. 2) is amended to correct reference from Title 10 to Title 28.
RFP page 59.	RFP page 59. No change.
RFP page 66.	RFP page 66. Evaluation Criteria items 17. and 18.: Parenthesis are added to the end of the headings.  Evaluation Criteria item 18.C.2) is amended to read: "Concurrent review of authorization requests ...".
RFP page 67.	RFP page 67. No changes to content. This page should have been replaced in Addendum 1 (two-sided page with page 66)
RFP page 70.	RFP page 70. No change.
RFP page 71.	RFP page 71. Evaluation Criteria item 23., items D. and J. are amended to consider if Proposer submitted information in Microsoft Excel or Access formats (1997 or 2000 version) or in an ASCII text file.
RFP page 72.	RFP page 72. Evaluation Criteria item 23.L.: item 21) Psychiatrists is deleted. Remaining items are re-numbered.
RFP page 73.	RFP page 73. No change.
RFP page 80.	RFP page 80. No change.
RFP page 81.	RFP page 81. Evaluation Criteria item 35. is amended to change the point scale for Medical Expense Ratio.
RFP page 84 and 85	RFP page 84 and 85. Evaluation Criteria items 40., 41., and 42. are amended to correct "Multiplied by Weight" values (consistent with "Summary of Points, page 83).
RFP page 92	RFP page 92. Evaluation Criteria item 51. is amended to correct "Multiplied by Weight" values (consistent with "Summary of Points, page 90).  The weight values for Section 13. Member Services are re-allocated.

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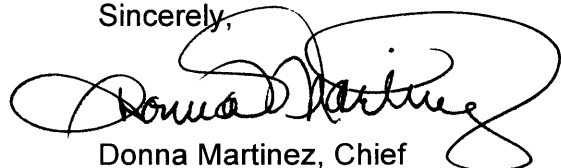
REMOVE EXISTING PAGES	ADD NEW/REPLACEMENT PAGES
RFP page 93.	RFP page 93. The weight values for Section 13. Member Services are re-allocated. Evaluation Criteria items 52. and 53. reflect change.
RFP page 94.	RFP page 94. No change.
RFP page 95	RFP page 95. The weight values for Section 13. Member Services are re-allocated. Evaluation Criteria item 57. reflects change.
Appendix 1	Adds Two-Plan Model Capitation rates for the Commercial Plans for the period 2002-2003.

#### ELECTRONIC VERSION

REMOVE EXISTING PAGES	ADD NEW/REPLACEMENT PAGES
RFP page 10.	RFP page 10.
RFP page 14.	RFP page 14.
RFP page 28.	RFP page 28.
RFP pages 32 through 45.	RFP pages 32 through 45.
RFP page 58.	RFP page 58.
RFP page 66.	RFP page 66.
RFP page 67.	RFP page 67.
RFP page 71.	RFP page 71.
RFP page 72.	RFP page 72.
RFP page 81.	RFP page 81.
RFP page 84 and 85	RFP page 84 and 85.
RFP page 92	RFP page 92.
RFP page 93	RFP page 93.
RFP page 95	RFP page 95.
Appendix 1	Adds Two-Plan Model Capitation rates for the Commercial Plans for the period 2002-2003.

Thank you for your continued interest in the Medi-Cal Two-Plan Model procurement effort. If you should have any questions, please call Subran Singh, lead analyst assigned to this procurement, at (916) 323-7406.

Sincerely,



Donna Martinez, Chief  
Office of Medi-Cal Procurement